



**Sai Baba**  
Business Solutions Pvt Ltd

# Welcome

**SaiBaba** Business Solutions Pvt. Ltd



National Distributor, Premium Partner & Authorized Service Provider

**Canon**

Premium Partner



**Lexmark**

National Distributor

**Panasonic**

Distributor

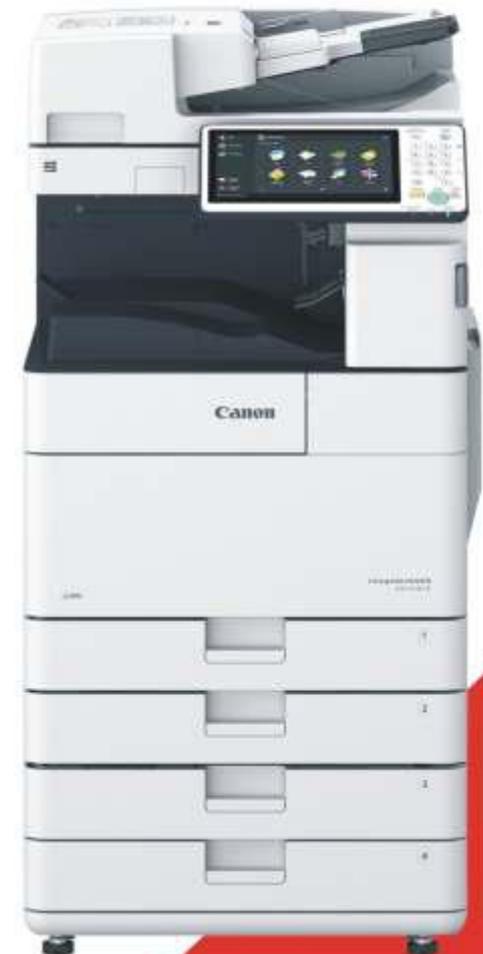
**Kodak alaris**

Business Partner

**GBC**

## About Us

- ✓ SBBS is built on trust, superior quality standards and customer focus
- ✓ Established in 1990, SBBS is a pioneer in printing solutions and other office equipments.
- ✓ We established a network of over 30+ branches across south which helps in delivering high quality standard products, along with best service at best prices, at your place and your time.
- ✓ Catering to 5000+ customers ranging from hospitality industry to manufacturing, construction, education among others.
- ✓ National Distributors of Lexmark and Premium Partner of Canon, Panasonic, Kodak alaris &GBC





**Sai Baba**  
Business Solutions Pvt Ltd

## Our Vision



### Innovation

Innovate &  
use Technology to  
provide the best  
Solutions



### Strategy

Reduce cost by  
Increasing Quality - May sound  
paradoxical but  
this is what we strive to  
achieve



### Innovation

Serve you more products aimed  
at simplifying your business,  
so that you can concentrate  
more on your core business  
without any hassles

## Our Portfolio





**Sai Baba**  
Business Solutions Pvt Ltd

## Services

### Why Buy From Us ?

- ✓ We stock all our products at prices far below the recommended retail prices
- ✓ Recommendation of the best product suiting your business needs

### Why Rent From Us ?

- ✓ No Investment and deposit
- ✓ Rent a copier as long as you need
- ✓ All services and consumables responsibilities lies on us
- ✓ Upgrade all printer as and when need arises

### What is MPS ?

- ✓ MPS is a way of refocusing your attention on your core business by leaving all your print and document related activities to us
- ✓ The program is structured on a single monthly invoice based on a fixed cost per page



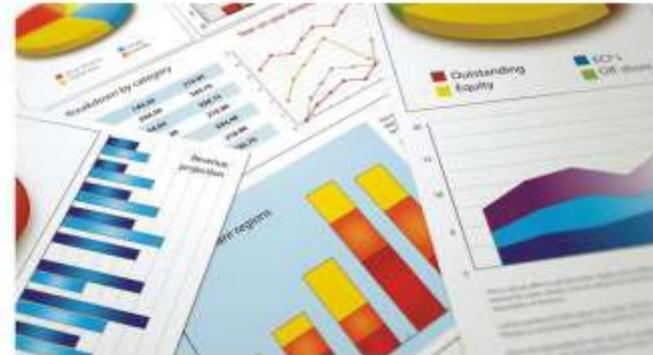


**Sai Baba**  
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## Assurance

### Cost Analysis

- ✓ We Assure You Savings Up to 45% of Your Printing Budget In an Effective Way.



### Service

- ✓ Option of app Based or online service logging
- ✓ Support within 2 to 3 hours of service logging

## Some of Our Clients





**Sai Baba**  
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# Canon

**Corporate /Jobber Friendly Machines**



**Sai Baba**  
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## IR2004N

- ▶ 20PPM/A3 Copy/Print/Scan
- ▶ Touch Screen/512MB RAM
- ▶ WIFI/USB/Send Function
- ▶ ID Card/Dept ID Function





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## IR2525W

- ▶ 25ppm/copy/print/scan
- ▶ Touch Screen/radf/duplex
- ▶ Send/secure Pwd/usb
- ▶ Dept Id/std 2try



## IR C3020

- ▶ Color A3 Copy/Print/Scan
- ▶ Touch Screen/2GB RAM
- ▶ RADF/WIFI/Mobile portal/USB
- ▶ 12\*18 Printing Up to 300GSM





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## IR2525W

- ▶ 25ppm/copy/print/scan
- ▶ Touch Screen/radf/duplex
- ▶ Send/secure Pwd/usb
- ▶ Dept Id/std 2try





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## IR C3020

- ▶ Color A3 Copy/Print/Scan
- ▶ Touch Screen/2GB RAM
- ▶ RADF/WIFI/Mobile portal/USB
- ▶ 12\*18 Printing Up to 300GSM



## IR ADV C 3320

- ▶ Color A3 Copy/Print/Scan
- ▶ Touch Screen/2GB RAM
- ▶ RADF/WIFI/Mobile portal/USB
- ▶ 12\*18 Printing Up to 300GSM





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**Lexmark**<sup>TM</sup>

National Distributor

The Compact Printers and  
Multi Function Devices



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## MS312DN

- ▶ 35 PPM Speed
- ▶ Network Printer
- ▶ STD Duplex Printing
- ▶ Monthly Duty Cycle 50k Copies
- ▶ Secure Print



## MX310

- ▶ 33 PPM/Copy/Print/Scan
- ▶ 256 MB RAM / Secure Print
- ▶ 256 MB RAM / Secure Print
- ▶ CARTRIDGE YIELD 10K PAGES
- ▶ ADF/DUPLEX N/W USB



## MX410

- ▶ 32 PPM Color Copy/Print/Scan
- ▶ Label/Envelope/Sticker
- ▶ Touch Screen With USB
- ▶ ADF/Duplex/Network





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**Panasonic®**

Hybrid High Speed Multi Function Devices



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## DP MB536

- ▶ 36 PPM Copy/Print/Scan/Fax
- ▶ Legal/A3 Print/WIFI/DEP ID
- ▶ Mobile Print/Cloud Scan/Send
- ▶ USB/550 Sheets Capacity



## DP MB545

- ▶ 45 PPM Copy/PRINT/Scan/Fax
- ▶ Touch Screen/A3Print/WIFI
- ▶ Cartridge Yield UP To 25K Pages
- ▶ Quick Job/Super G3 Fax





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## Hd Video Conferencing System





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# **Kodak alaris**

Disaster Recovery Tool



## SCANNER – I1190E

- ▶ 40 PPM B/W & Colour
- ▶ Smart Touch Features
- ▶ IDP/ ON Board Barcode Reading
- ▶ Scan To Cloud

## SCANNER I3500

- ▶ 110PPM B/W & Color A3 Scan
- ▶ Dual Output Path
- ▶ AIP Including Toggle Path
- ▶ Daily Volume 30K Pages





**Sai Baba**  
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Protect, Secure, Organize ,Enhance  
&  
Destroyer Segment Products



**Sai Baba**  
Business Solutions Pvt Ltd

**Laminator**



**Shredder**

**Binder**





**Sai Baba**  
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Thank you



Vist our website [www.saibabadocsol.com](http://www.saibabadocsol.com)